Customer Success Story
UK Government Agency

QUICK FACTS

HEADQUARTERS
London, UK

INDUSTRY
Government, Education

EMPLOYEES
8,000

CIPHERCLOUD® PRODUCT
CipherCloud for Salesforce

CHALLENGES AND OPPORTUNITIES

• Creating a secure portal for global educational partner access
• Meeting privacy regulations in multiple regions
• Leveraging Salesforce while preserving usability and functionality

IMPLEMENTATION HIGHLIGHTS

• AES-256 encryption
• Email integration – configured email forwarding through Salesforce
• Deployed in conjunction with partner - Capgemini

OBJECTIVES

• Encrypting sensitive data, based on field settings in Salesforce
• Supported third-party functions through AppExchange

WHY CIPHERCLOUD

• Preserving Salesforce functionality- transparent to end-users
• Scalability and performance
• Multi-cloud support
• Support for mobile devices
• Open platform support for cloud applications and third-party tools

BENEFITS

• Enables broad adoption of customer service portal
• Assures compliance with data privacy and residency laws
• Safe Harbor exemption for data breach notifications in many countries