



Customer Success Story UK Government Agency

QUICK FACTS

HEADQUARTERS

London, UK

INDUSTRY

Government, Education

EMPLOYEES

8,000

CIPHERCLOUD® PRODUCT

CipherCloud for Salesforce

CHALLENGES AND OPPORTUNITIES

- Creating a secure portal for global educational partner access
- Meeting privacy regulations in multiple regions
- Leveraging Salesforce while preserving usability and functionality

OBJECTIVES

- Encrypting sensitive data, based on field settings in Salesforce
- Supported third-party functions through AppExchange

WHY CIPHERCLOUD

- Preserving Salesforce functionality- transparent to end-users
- Scalability and performance
- Multi-cloud support
- Support for mobile devices
- Open platform support for cloud applications and third-party tools

IMPLEMENTATION HIGHLIGHTS

- AES-256 encryption
- Email integration – configured email forwarding through Salesforce
- Deployed in conjunction with partner - Caggemini

BENEFITS

- Enables broad adoption of customer service portal
- Assures compliance with data privacy and residency laws
- Safe Harbor exemption for data breach notifications in many countries

