Customer Success Story
Top Three US Bank

QUICK FACTS

INDUSTRY
Banking

EMPLOYEES
200,000+

CIPHERCLOUD PRODUCT
CipherCloud for Salesforce
Encrypts sensitive consumer information on-the-fly for over 100,000+ customers per month

“IT has been a pleasure working with you and we too are looking forward to a long and prosperous relationship. CipherCloud has the right product at the right time, and price.”

- Bank Senior Vice President

CHALLENGES AND OPPORTUNITIES

• Develop a consumer self-service loan origination portal
• Process millions of mortgage loans
• Comply with Dodd-Frank and consumer protection act
• Protect structured and unstructured information

OBJECTIVES

• Encrypt consumer identities
• Encrypt uploaded tax & income statements
• Scan for malware
• Avoid large potential fines – millions of dollars per day

WHY CIPHERCLOUD

• Cloud Encryption Gateway tailored to Salesforce
• Flexibility of technology to meet business and use case requirements
• Confidence in the ability to meet the OCC timeframe for deployment

IMPLEMENTATION HIGHLIGHTS

• Integration with IBM AS 400 iSeries via Informatica
• AES 256 encryption, malware detection
• Real-time web services, custom VisualForce pages / Apex/SSP SAMLassertion
• Clustered high availability deployment with hot disaster recovery

BENEFITS

• Drove 95% adoption rate
• Process over 1.5M loans, 1.6M cases, 8M activity tasks
• Encrypting 2.5K files per hour
• Established single point of contact [SPOC] operating model