

Customer Success Story

Top Three US Bank

QUICK FACTS

INDUSTRY

Banking

EMPLOYEES

200,000+

CIPHERCLOUD PRODUCT

CipherCloud for Salesforce
Encrypts sensitive consumer
information on-the-fly for
over 100,000+ customers
per month

"It has been a pleasure working
with you and we too are looking
forward to a long and prosperous
relationship. CipherCloud has the
right product at the right time,
and price"

- *Bank Senior Vice President*

CHALLENGES AND OPPORTUNITIES

- Develop a consumer self service loan origination portal
- Process millions of mortgage loans
- Comply with Dodd-Frank and consumer protection act
- Protect structured and unstructured information

OBJECTIVES

- Encrypt consumer identities
- Encrypt uploaded tax & income statements
- Scan for malware
- Avoid large potential fines - millions of dollars per day

WHY CIPHERCLOUD

- Cloud Encryption Gateway tailored to Salesforce
- Flexibility of technology to meet business and use case requirements
- Confidence in the ability to meet the OCC timeframe for deployment

IMPLEMENTATION HIGHLIGHTS

- Integration with IBM AS 400 iSeries via Informatica
- AES 256 encryption, malware detection
- Real-time web services, custom VisualForce pages / Apex/SSP SAMLassertion
- Clustered high availability deployment with hot disaster recovery

BENEFITS

- Drove 95% adoption rate
- Process over 1.5M loans, 1.6M cases, 8M activity tasks
- Encrypting 2.5K files per hour
- Established single point of contact [SPOC] operating model

