

Customer Success Story

Top 2 Australian Bank

QUICK FACTS

HEADQUARTERS

Sydney, Australia

INDUSTRY

Banking

PRODUCT

Banking, Fund Mgt., insurance

EMPLOYEES

44,000 +

CIPHERCLOUD PRODUCT

CipherCloud for Chatter
Leading provider of integrated financial services including retail banking, premium banking, business banking, institutional banking, funds management, superannuation, insurance, investment and share-broking products and services.

CHALLENGES AND OPPORTUNITIES

- Develop cloud-based CRM and collaboration tools without exposing private information
- Complying with Australian privacy laws while risking data disclosure through the US Patriot Act.

OBJECTIVES

- Leverage social collaboration tools for document mgt. across the enterprise
- Tokenize unstructured data (files & attachments) in Chatter without compromising functionality
- Meet regulations against storing unencrypted data in the cloud

WHY CIPHERCLOUD

- Integration with Salesforce & Chatter
- Policy-based encryption of structured and un-structured data
- Support for mobile users
- Open platform support third-party SFDC partner applications

IMPLEMENTATION HIGHLIGHTS

- Tokenization and AES 256 encryption of sensitive data
- Tier-1 Salesforce solution and company-wide Chatter deployment (over 30,000 users)
- High availability, load balanced, architecture

BENEFITS

- Enables cloud initiatives without exposing regulated information
- Assures compliance with Australian data privacy and residency laws
- Met customer deployment timelines

