Customer Success Story
Top 2 Australian Bank

QUICK FACTS
HEADQUARTERS
Sydney, Australia

INDUSTRY
Banking

PRODUCT
Banking, Fund Mgt., insurance

EMPLOYEES
44,000 +

CIPHERCLOUD PRODUCT
CipherCloud for Chatter
Leading provider of integrated financial services including retail banking, premium banking, business banking, institutional banking, funds management, superannuation, insurance, investment and share-brokering products and services.

CHALLENGES AND OPPORTUNITIES
• Develop cloud-based CRM and collaboration tools without exposing private information
• Complying with Australian privacy laws while risking data disclosure through the US Patriot Act.

IMPLEMENTATION HIGHLIGHTS
• Tokenization and AES 256 encryption of sensitive data
• Tier-1 Salesforce solution and company-wide Chatter deployment (over 30,000 users)
• High availability, load balanced, architecture

OBJECTIVES
• Leverage social collaboration tools for document mgt. across the enterprise
• Tokenize unstructured data (files & attachments) in Chatter without compromising functionality
• Meet regulations against storing unencrypted data in the cloud

BENEFITS
• Enables cloud initiatives without exposing regulated information
• Assures compliance with Australian data privacy and residency laws
• Met customer deployment timelines

WHY CIPHERCLOUD
• Integration with Salesforce & Chatter
• Policy-based encryption of structured and un-structured data
• Support for mobile users
• Open platform: support third-party SFDC partner applications