



# Customer Success Story Leading Payment Systems Provider

## QUICK FACTS

### INDUSTRY

Financial Services

### FOUNDED

1971

### PRODUCT

Merchant Services, Payment Technology, Payment Processing

Supports over:

15 Billion Transactions annually  
400,000 Merchants  
12,000 ATMs in 8 countries

### CIPHERCLOUD® PRODUCT

CipherCloud for Salesforce

## CHALLENGES AND OPPORTUNITIES

- Moving key tools to the cloud for collaboration, call centers, and CRM
- Require consistent PCI compliance across multiple cloud applications
- Must ensure that clear-text account data is never compromised

## OBJECTIVES

Seamless encryption and compliance across multiple cloud apps including:

- Service Cloud managing call center operations for partners
- Sales Cloud CRM implementation
- Enterprise-wide use of Chatter for collaboration and social media

## WHY CIPHERCLOUD

- Robust security platform validated by major banks and third-parties
- Deep integration with the entire Salesforce platform
- Support for multiple SF Orgs and applications with a single platform

## IMPLEMENTATION HIGHLIGHTS

- AES 256 encryption for:
  - PCI data for 5,000 external ISOs
  - PCI and customer data in internal CRM
  - All Chatter posts for 3,000 users
- Integration with DocuSign and DPaaS

## BENEFITS

- Enables moving multiple applications to the cloud by assuring PCI compliance
- Single system providing consistent encryption, security and visibility across multiple Salesforce applications

