Customer Success Story
Canadian Provincial Government

QUICK FACTS
INDUSTRY
Provincial Government

CIPHERCLOUD® PRODUCT
CipherCloud for Salesforce

CHALLENGES AND OPPORTUNITIES
• Moving to a custom SFDC app which maintains Canadian citizen and PHI information
• Canadian Data Privacy Regulations (PIPEDA) do not allow Canadian citizen PII to leave the country
• Provincial government’s security policy has similar restrictions – does not permit personal data to leave Canadian borders, even if encrypted

OBJECTIVES
• Deploying Salesforce to reduce infrastructure costs
• Tokenizing Canadian PII and PHI to assure data residency and compliance

WHY CIPHERCLOUD
• Deep integration with Salesforce preserving application functionality
• Solution recommended by their integration partner
• Demonstrated industry leadership with Canadian businesses

IMPLEMENTATION HIGHLIGHTS
• CipherCloud gateway deployed on a third-party cloud provider within Canada
• Tokenization of SF fields containing sensitive Canadian PII and PHI
• Integrated with secure on-premise Oracle data base

BENEFITS
• Allowed Provincial government to realize the benefits of the cloud while meeting strict Canadian laws protecting private citizen information