



# Customer Success Story Cable & Media Giant

## QUICK FACTS

Major media, cable, internet company

## INDUSTRY

Communications & Media

## PRODUCTS

Cable TV, internet, phone, security, media, entertainment

## CIPHERCLOUD® PRODUCT

CipherCloud for Box

## CLOUD USE CASE

- Rolling out cloud-based file sharing across the corporation
- RStandardizing on a manageable, governed and secure platform

## CHALLENGES AND OBJECTIVES

- No centralized visibility or control for huge amounts of data being shared
- Lacking ability to control file sharing to users outside the organization
- Risks to compliance, customer data corporate information, IP
- Needed to extend corporate DLP policies and visibility to the cloud

## WHY CIPHERCLOUD

- Industry-leading integration with Box
- Seamless integration with internal Symantec DLP system
- Wide range of enforcement options including block, quarantine, notify, self-remediation, and encryption
- Support mobile devices with automated decryption clients

## IMPLEMENTATION HIGHLIGHTS

- Deploying CipherCloud for DLP and encryption with Box
- 7,500 initial users, expanding to 30,000+
- High throughput, clustering, and DR to support large media files
- Extensive POC validated solution and integration with Box

## BENEFITS

- Box deployment was contingent on CipherCloud adding content security
- Enabled the benefits of Box with DLP, centralized control and governance for corporate file sharing

